



S QIN & PARTNERS
ADVOCATES & SOLICITORS



**S QIN
PART**
ADVOCATES

A practical law firm

for businesses, people and difficult situations.

CORPORATE • COMMERCIAL • DISPUTE RESOLUTION • RESTRUCTURING

S QIN & PARTNERS | ADVOCATES & SOLICITORS

A firm built around structure, clarity and practical judgment.

S Qin & Partners is a Malaysian law firm advising businesses, shareholders, investors and individuals on corporate, commercial and dispute-related matters.

Our work spans commercial agreements, transactions, legal systems, governance, disputes, restructuring, insolvency, property and estate matters. We aim to understand the decision behind the legal problem, explain the available options clearly and produce work that can be implemented in practice.

The work is not only about producing a document or taking a procedural step. It is about helping clients understand what they are trying to achieve, what may go wrong, and what structure is most workable in the circumstances.



Our approach

Legal advice should make the next decision easier.

Structure

We begin with the arrangement and the decision the client is trying to make.

Clarity

We explain difficult situations in a way clients can use.

Practicality

Our work is designed to be implemented, not merely filed away.

Legal work starts with the situation.

Clients do not usually come to us with a neat legal category. They come because a business is changing, a relationship is becoming difficult, money is at risk, or an important decision needs to be made.

We help clients make sense of the situation and then build the legal structure, documents or strategy needed to move forward.

● Building or restructuring a business

Entity choices, governance, ownership, operating arrangements and legal systems.

● Investing in or acquiring a business

Due diligence, transaction structure, consideration, protections and implementation.

● Documenting a commercial relationship

Agreements that allocate responsibility, payment, risk, control and exit rights.

● Managing disagreement or exposure

Negotiation, recovery, enforcement, shareholder and commercial disputes.

● Responding to financial distress

Restructuring, insolvency, guarantees, creditor issues and business-continuation options.

● Putting legal systems in place

Repeatable processes for contracts, approvals, people, procurement and recovery.



A connected practice for the life of a business.

Our practice areas are connected. A transaction may require governance documents. A dispute may reveal a weakness in a contract or operating process. A distressed business may require both urgent legal protection and a practical restructuring plan.

Corporate & commercial advisory

Corporate structuring, governance, directors and shareholders, contracts, employment and business operations.

Transactions, investments & structuring

Acquisitions, investments, joint ventures, project structures, financing arrangements and due diligence.

Dispute resolution & recovery

Commercial disputes, shareholder disputes, debt recovery, enforcement, negotiations, appeals and strategic litigation.

Restructuring & insolvency

Distressed companies, schemes, judicial management, winding-up, personal guarantees, refinancing and creditor strategy.

Property, wills & estates

Conveyancing, property arrangements, wills, probate and selected estate matters.

We also provide ongoing, systems-based legal support for businesses that need more than one-off advice.

Making the legal side of the business work better.

Legal Architecture is our way of describing practical legal systems designed around how a business actually operates.

The aim is not to accumulate documents. It is to make the business more consistent in how it approves decisions, enters arrangements, manages obligations, handles people and responds to risk.



Agreement architecture

Designing the right agreement structure, risk allocation and decision points.

Contract operating manuals

Turning contracts into usable instructions for the people who administer them.

Business legal systems

Building repeatable processes for HR, procurement, sales, projects and governance.

Contract diagnosis

Identifying recurring weaknesses in existing arrangements before they become disputes.

Recovery systems

Creating debtor-ageing, escalation and bad-debt recovery processes.

The result should be clearer decisions, fewer avoidable gaps and legal work that supports day-to-day operations.

When the situation is no longer routine.

Some matters require more than a document. They require a clear view of the options, the pressure points and the consequences of each move.

We advise and act in situations involving:

- shareholder and investor disagreements
- disputed acquisitions and commercial breakdowns
- debt recovery and enforcement
- personal guarantees and creditor exposure
- distressed companies and insolvency processes
- business continuation and restructuring
- urgent applications, stays and appeals



The practical question

What is the client trying to preserve, achieve or avoid?

Our role is to help separate the legal position from the commercial decision, then advise on a course that is defensible and workable.

This may involve negotiation, restructuring, litigation, enforcement, settlement or a combination of these steps.

Representative experience.

The following examples are selected from matters handled or advised on by the firm's lawyers. They are included to illustrate the range and nature of the firm's work.

Energy & infrastructure

Solar asset portfolio exceeding 3,400 kWp; nationwide solar rooftop installation project; rooftop leases, PPAs and project-level SPV structures; 10-year operations and maintenance arrangement for a solar plant in Brunei.

Investments & acquisitions

Acquisition of the "Original Classic" brand valued at approximately RM100 million; acquisition of a RM21 million factory; private equity fund structure involving approximately RM10 million; investment and redemption arrangements involving approximately RM1.9 million.

Restructuring & insolvency

Restructuring involving RCPS/RPS funding, preference shareholders, guarantees and creditor settlement; judicial management and interim judicial management applications; business continuation after winding-up and refinancing of distressed-company assets.

Disputes & recovery

Share sale disputes involving allegations of secret profits, misrepresentation and directors' obligations; commercial claims involving breach of contract, fraud and conspiracy; shareholder, property-management and debt-recovery disputes.

Technology & commercial systems

Restructuring of a bespoke CRM and business-management system, including scope, milestones, source-code ownership, testing, acceptance, deployment, handover and support.

Governance & operations

Nominee shareholding and trust arrangements; contract structures for EPCC and technology businesses; employment, procurement, sales, licensing and operating arrangements.

The people behind the work.



Shim De Zhen

Partner

Advises on corporate and commercial matters, legal architecture, transactions, restructuring, insolvency and disputes.



Lim Si Qin

Partner

Practises in conveyancing, wills, probate and selected business matters.



Hajar Mardhiah

Legal Associate

Start with the situation.

We welcome enquiries relating to business structures, commercial arrangements, disputes, restructuring, property, estates and ongoing legal support.

Contact

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This profile provides a general overview of the firm and selected representative experience. It is not intended to constitute legal advice. Matter descriptions are presented in general terms for confidentiality reasons.